



AGM Presentation

27 November 2019

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What has been achieved since the last AGM

A financial turnaround...

Cost saving initiatives implemented; cash burn significantly reduced



Cash flow positive quarter achieved – Q1 FY20



Sales results significantly improved



Margins significantly improved



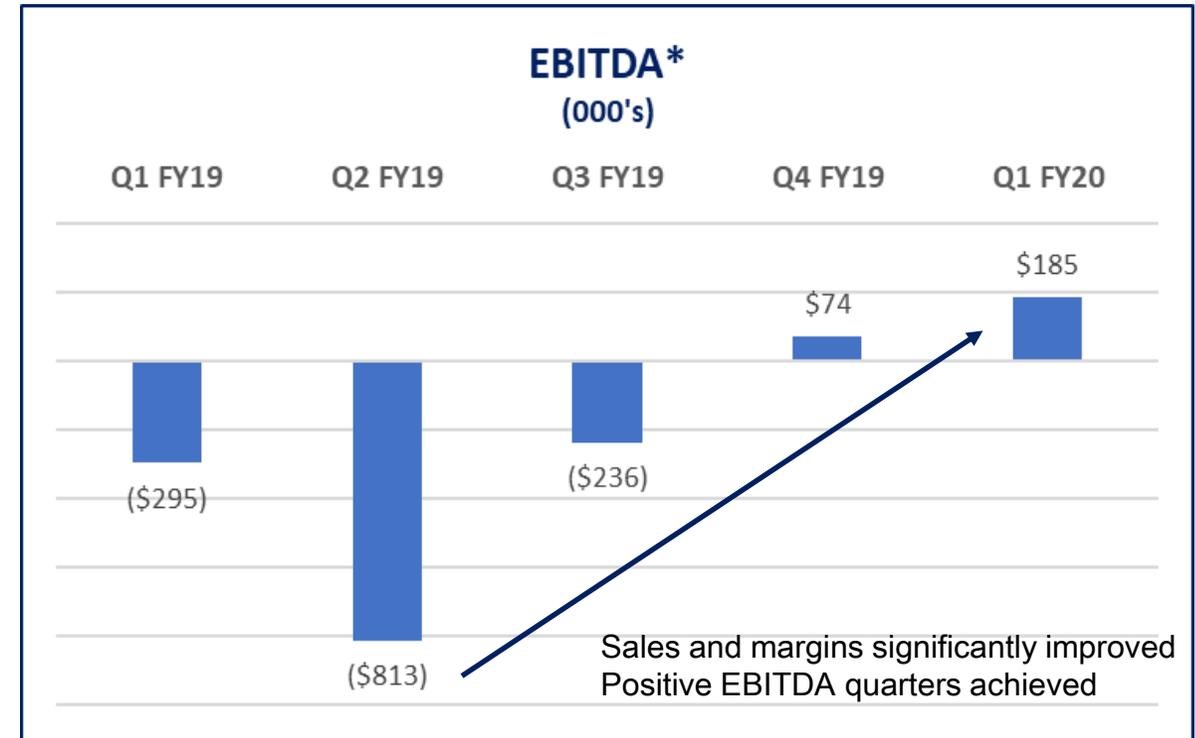
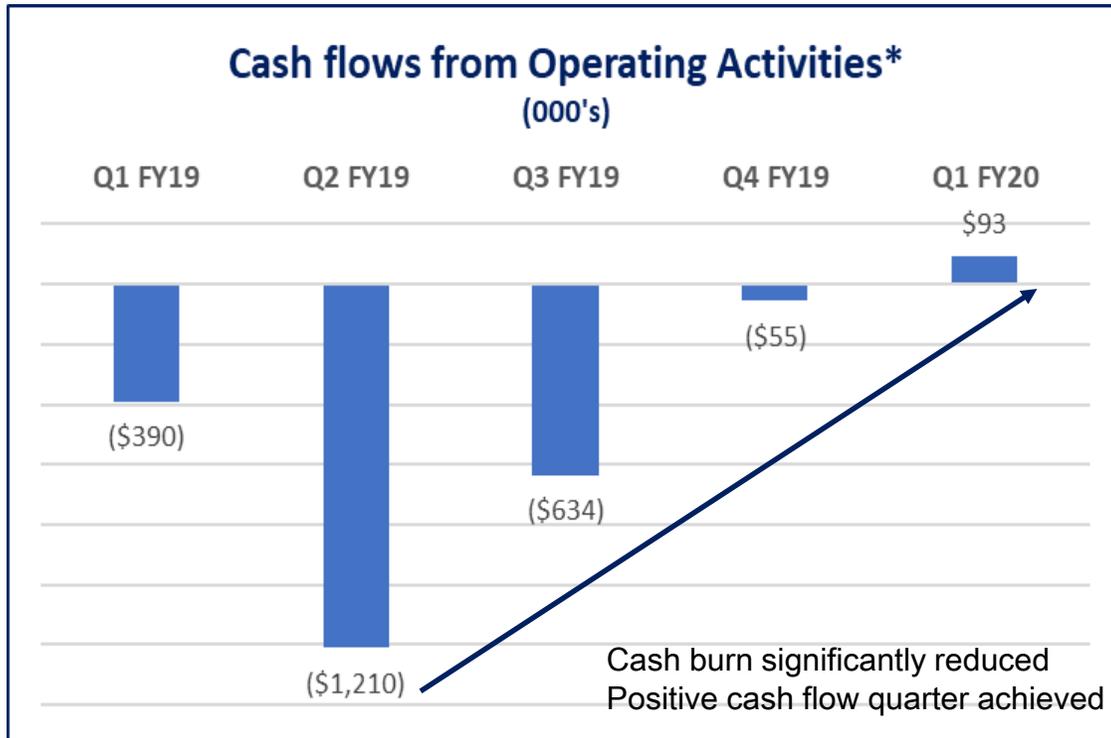
Positive quarterly EBITDA and net profit achieved



Conversion of convertible notes; debt free by year end



What has been achieved since the last AGM



* Excludes any R&D tax rebate received

* Earnings Before Interest Tax Depreciation and Amortisation - Q1 FY20 unaudited

What has been achieved since the last AGM

Diversification

Products	
Customers	
Industries	
Geographic regions	

Intellectual Property

Patent portfolio strengthened	
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Culture

Organisational review completed	
New leadership team appointed	
Corporate culture reset	

Shareholder Value

Significant improvement from lows of \$0.007	
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What has been achieved since the last AGM

Product, industry and customer diversification

THALES

CLEANAWAY

WestConnex M4-M5 Link Tunnels



Defence



Waste Management



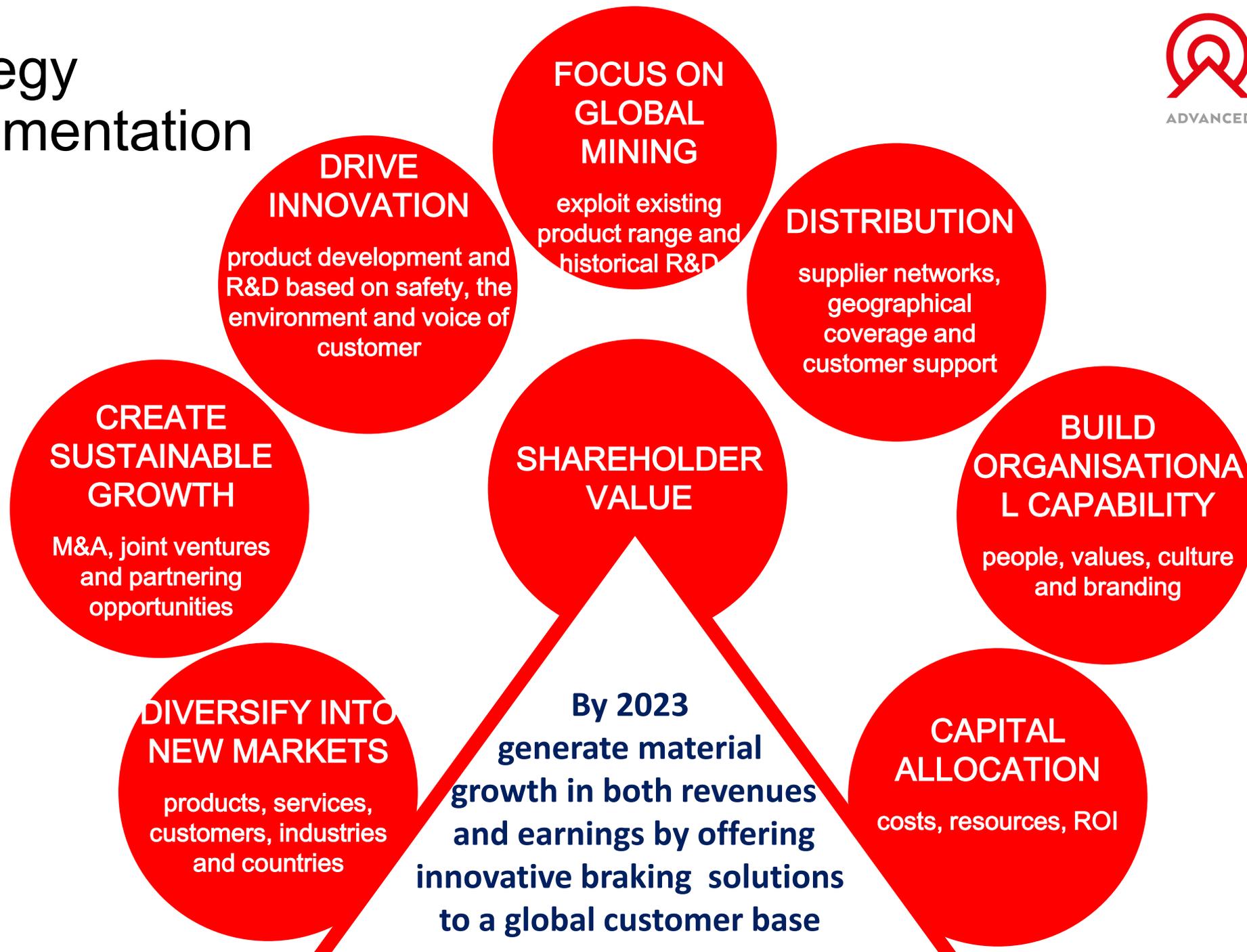
Civil Construction

What has been achieved since the last AGM

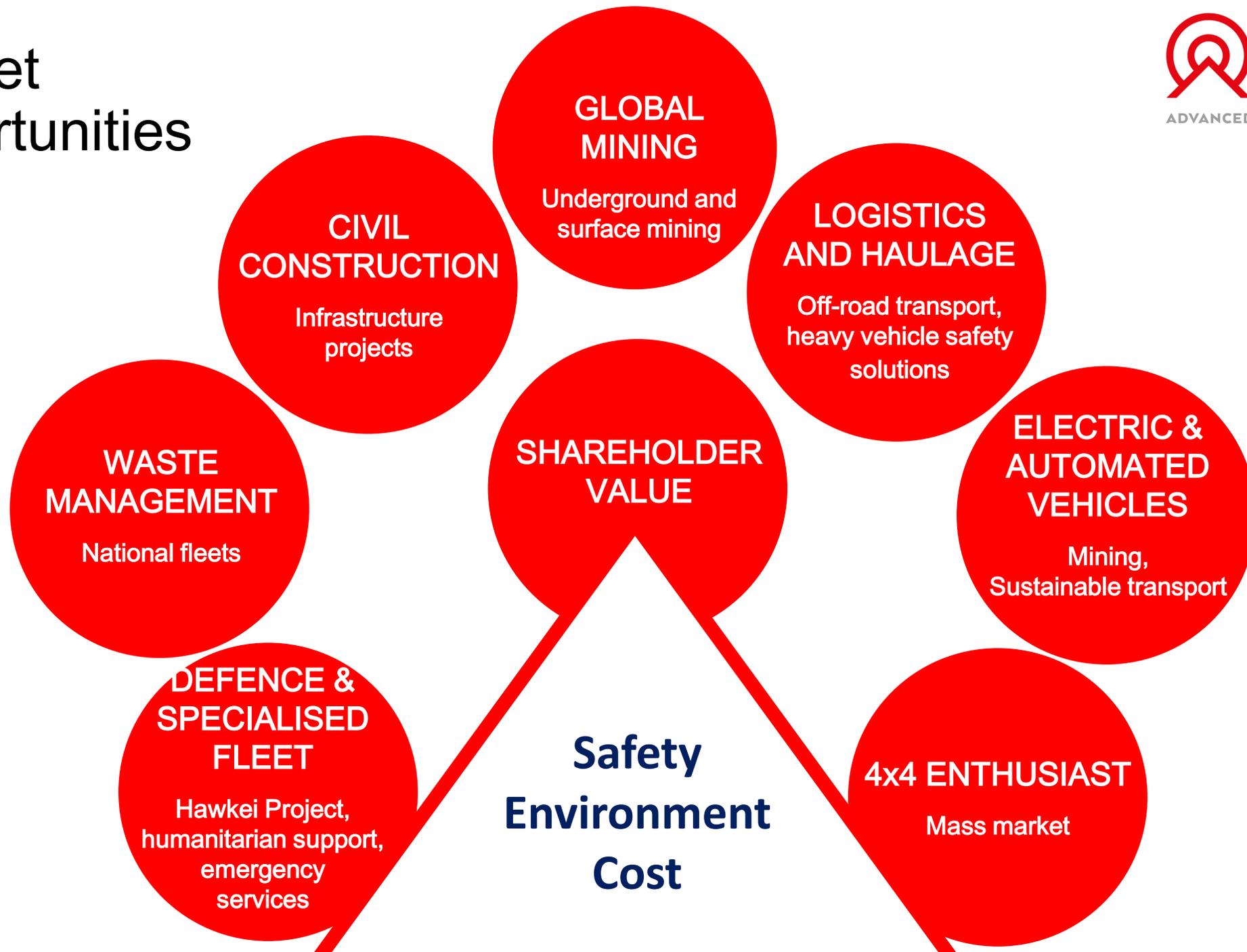
Geographic diversification



Strategy implementation

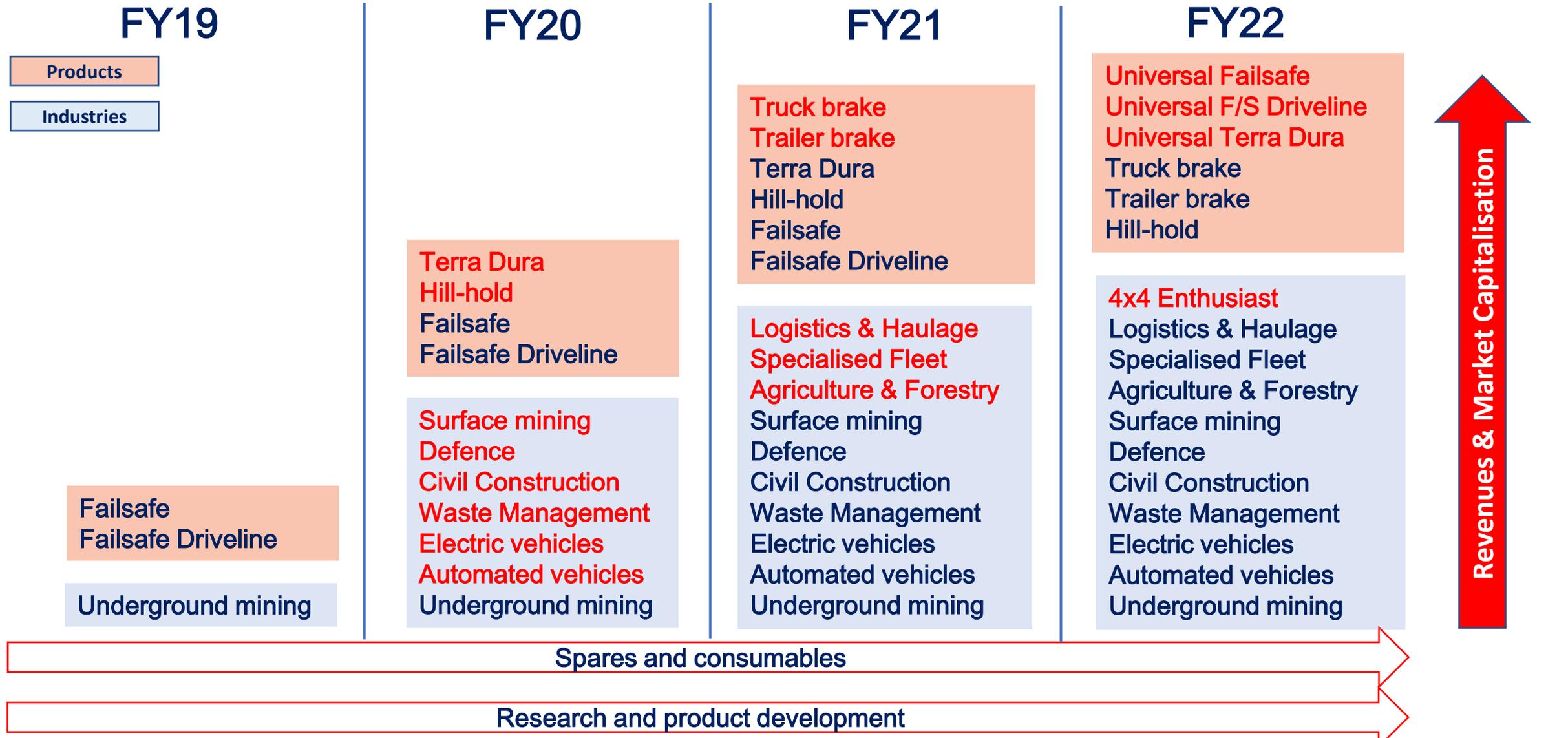


Market opportunities



Growth plan

Growth plan results in increased product offering, customers, industries and revenues



Our plans for remainder of FY20

- ✓ Exploit our current product offering to both existing and new customers across a range of industries
- ✓ Increase **market awareness** of ABT through focussed sales and marketing activity; face-to-face discussions and improved digital communications across numerous industries
- ✓ Develop **universal applications** of our existing product range to meet a broad range of customer needs
- ✓ Expand our **Australian distribution footprint** by partnering with local businesses within key geographic regions
- ✓ Continue to **grow EBITDA**
- ✓ Continue to investigate **M&A opportunities** to provide size and scale to the business



Key messages

- 📍 An **aggressive growth strategy** is being implemented
- 📍 With a **significant addressable market** there is very strong growth potential
- 📍 Key focus going forward will be to **exploit our existing product range**, with future R&D to be on product improvement and universal applications
- 📍 The **environment**, the **safety** of both people and equipment and **costs** due to downtime are paramount to our customers; ABT products provide a solution to all three issues
- 📍 ABT is looking to gain **size and scale** through organic growth, mergers, acquisitions and partnering opportunities
- 📍 **We will succeed** as we are an innovative solution provider that has the right leadership, people, products and customer base that values the safety of people and equipment and cares for the environment



Leadership Team

John Annand

Chief Executive Officer

John brings significant experience to the role of CEO gained in executive finance and operations roles with ASX-listed and multi-national resources and pharmaceutical companies, including Woodside Energy, Norwest Energy and AusCann. His previous roles of CEO, COO and CFO have seen him responsible for strategy development and execution, capital raisings, investor relations and corporate governance. John is a Chartered Accountant and Chartered Secretary as well as holding formal qualifications in both business and financial analysis.

Tony Van Litsensborgh

Engineering Manager

Tony brings extensive engineering, project and supply chain management experience to the company in addition to automotive component manufacturing, product design and development and industrial engineering, having worked in executive roles at Dorbyl, Bell Equipment, Howard Porter and G&G Mining. Tony has developed product solutions for the automotive, mining, road transport and heavy earth moving industries and has formal qualifications in Industrial Design and both Lean and Six Sigma manufacturing methods.

Geoff Lewis

Sales Director

Geoff brings significant sales and business development experience to the role having held executive roles in the steel, hydraulic hose and ship construction industries. Most recently he was the Sales Director for Swedish Steel (SSAB) where he was responsible for the development of the sales and distribution networks in the Asia Pacific region where he had a strong focus on clients in the Australian and Asian mining industries. Previous executive roles have also been held at Leong Jin, Hoseco Group and Austal Ships.

Paige Exley

Chief Financial Officer

Paige brings extensive financial and corporate governance experience to the company having held both CFO and Company Secretary roles across numerous publicly listed companies in the resources, technology and professional services industries. In these roles she has been responsible for corporate governance, capital raisings, mergers and acquisitions and financial and taxation compliance. Paige is a Chartered Secretary, has formal qualifications in business and is soon to complete her Chartered Accountant qualifications.

Our Purpose

WE BELIEVE IN SAFETY – IT IS CENTRAL TO EVERYTHING WE DO

Through embracing “Safety Principles” in everything we do, we aspire to create prosperity for everyone that is touched by our business.

We aim to produce and sell innovative braking solutions with the commitment to promoting sustainable business practices that protect people and the environment.